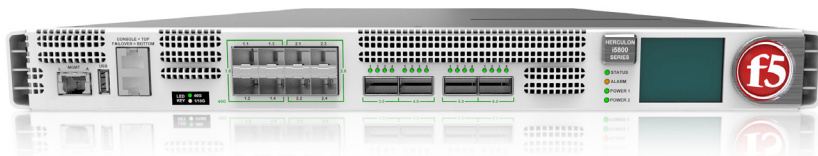


Herculon Partner Rebate



Herculon products just launched at F5!
To celebrate, F5 is offering a rebate to Partners
on Herculon SKUs* sold.

For Partner-initiated and F5-initiated opportunities that close on or before June 30, 2017, F5 Partners can earn up to \$7,000, depending on Herculon SKU* sold.



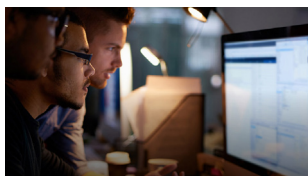
Program Details

What do you need to do to earn your Herculon Partner Rebate?

It's simple – sell a qualified Herculon SKU, and earn the corresponding rebate!

There are a few requirements:

- Only qualifying Herculon SKUs are eligible for the rebate. For the list of SKUs and their corresponding rebates, please refer to page 2 of this brochure.
- All Partner-initiated and F5-initiated deals must close on or before June 30, 2017.
- There is a cap of \$20k payout per opportunity closed.
- Best of all, incentives can be “stacked” where you can earn up to \$20K USD per opportunity
- Herculon Partner Rebate is stackable with other current F5 Rebate Programs



Herculon products are designed with a simple, visual user interface to increase security visibility and insights, as well as trim deployment costs.

Herculon uses proprietary TurboFlex technology, which optimizes hardware and software to

give you the performance and scale you need to meet the demanding requirements of securing today's environments.

Terms and conditions

By participating in the Herculon Partner Rebate Program you hereby agree to abide by these terms and conditions. Terms and conditions are subject to change or modification by F5 Networks, Inc. and may be canceled by F5 at any time. F5 reserves the right to verify and/or exclude any qualified opportunities at any time.

Partner must be an F5 Unity Partner in good standing and must comply with F5 Channel Partner Program Policies and Procedures in order to be eligible.

The rebate is limited to certain countries in the Americas, EMEA and APAC regions.

The Herculon Partner Rebate will apply to all partner-initiated opportunities and F5-initiated opportunities that are closed between January 25, 2017 and June 30, 2017, and which include a qualifying SKU. SKUs referenced are located on F5 Partner Central and on the back of this brochure. The qualifying opportunities must be closed and booked 100% in F5 systems on or before June 30, 2017 to be eligible for the associated rebate. Non-production units do not qualify for this rebate.

EMEA Partners

All payments must go through the respective partner company. The partner company will need to raise an invoice for F5 Networks Limited for the amount of the Rebate value approved. This ensures the Rebate payment to be received by the partner is processed correctly through the EU VAT system.

APAC Partners (excluding India, Japan and Taiwan)

All payments must go through the respective partner company. The partner company will need to raise an invoice for F5 Networks Singapore Pte Ltd for the amount of the Rebate value approved. This ensures the Rebate payment to be received by the partner is processed correctly through the GST system.

US, Canada, LATAM, Japan, India, and Taiwan Partners

All payments must go through the respective partner company. Payment will be made to the partner company in USD and after the required tax forms and supplier forms are submitted to F5.

Payment will be initiated after F5 is paid by the Distributor/ Partner for the opportunity and the required tax forms are submitted to F5. The partner company will be responsible for all tax implications, commission/ comp compliance and rules of distribution, and F5 will have no responsibility for payment to the individual sales representative.

Partners can opt out of the program at any time.

Additional rules and terms and conditions may apply, please go to [F5 Partner Central](#) for more details.

Herculon Partner Rebate SKUs

Description	Part Number
REBATE \$1,000	
Herculon Access Policy Manager Max Module for i2800	F5-ADD-HRC-APMI28XXM
Herculon Secure Web Gateway License for i2800 (3-Year Subscription)	F5-SBS-HRC-SWG-3-3YR
Herculon Access Policy Manager Base Module for i10800	F5-ADD-HRCAPMI108XXB
Herculon Add-on License for Access Policy Manager (5000 Concurrent VPN Users)	F5-ADD-HRC-USER-5K
Herculon i2800 SSL Orchestrator (16 GB Memory, Max SSL, Max Compression)	F5-HRC-SSLO-I2800
Herculon URL Filtering License for i10800 (1-Year Subscription)	F5-SBS-HRC-URL-8-1YR
Herculon URL Filtering License for i5800 (3-Year Subscription)	F5-SBS-HRC-URL-6-3YR
Herculon Virtual Edition DDoS Hybrid Defender 1 Gbps (v12.1.1 - v15.x)	F5-HRC-DHD-VE-1G-V13
Herculon Add-on License for Access Policy Manager (10000 Concurrent VPN Users)	F5-ADD-HRC-USER-10K
Herculon Max Access Sessions Add-on License for Access Policy Manager i10800	F5-ADDHRCAPMMXI108XX
REBATE \$2,500	
Herculon Secure Web Gateway License for i10800 (1-Year Subscription)	F5-SBS-HRC-SWG-8-1YR
Herculon Virtual Edition DDoS Hybrid Defender 3 Gbps (v12.1.1 - v15.x)	F5-HRC-DHD-VE-3G-V13
Herculon Access Policy Manager Max Module for i5800	F5-ADD-HRC-APMI58XXM
Herculon Secure Web Gateway License for i5800 (3-Year Subscription)	F5-SBS-HRC-SWG-6-3YR
Herculon i5800 SSL Orchestrator (48 GB Memory, SSD, Max SSL, Max Compression)	F5-HRC-SSLO-I5800
Herculon Virtual Edition DDoS Hybrid Defender 10 Gbps (v12.1.1 - v15.x)	F5-HRC-DHD-VE-10GV13
Herculon i2800 DDoS Hybrid Defender (16 GB Memory, Max SSL, Max Compression)	F5-HRC-DHD-I2800
Herculon URL Filtering License for i10800 (3-Year Subscription)	F5-SBS-HRC-URL-8-3YR
REBATE \$4,000	
Herculon i10800 SSL Orchestrator (128 GB Memory, SSD, Max SSL, Max Compression, Dual AC Power Supplies)	F5-HRC-SSLO-I10800
Herculon i5800 DDoS Hybrid Defender (48 GB Memory, SSD, Max SSL, Max Compression)	F5-HRC-DHD-I5800
Herculon Access Policy Manager Max Module for i10800	F5-ADD-HRCAPMI108XXM
Herculon Secure Web Gateway License for i10800 (3-Year Subscription)	F5-SBS-HRC-SWG-8-3YR
REBATE \$7,000	
Herculon i10800 DDoS Hybrid Defender (128 GB Memory, SSD, Max SSL, Max Compression, Dual AC Power Supplies)	F5-HRC-DHD-I10800